



**TRiS**  
Insight, Integrity & Initiative

The Twentieth Issue

# SHAREHOLDER NEWSLETTER

(January 1, 2014 through December 31, 2014)

Stock Code: 4840

**TRiS Incorporated.**

## Management Principles and Corporate Philosophy

### Management Principles

We aim to realize the following management principles:

1.

We strive to become a corporate group that values customer-centered innovation and ingenuity

2.

We strive to become a corporate group that pursues a socially and environmentally responsible path toward economic success

3.

We strive to become a corporate group that provides employees with safe and pleasant working environment where they have opportunities for growth and learning

4.

We strive to become a corporate group that establishes cordial relationships with all stakeholders including shareholders, customers, employees, business partners, and society

### Corporate Philosophy

We are committed to accomplishing the following three "Is" and to create a new corporate value:

#### Insight

We, with sharpened insight, apprehend needs of our time clearly and precisely, to be always ready to contrive visionary plan for new business development for you

#### Integrity

We, every single member of us, diligently mold corporate culture of dignity, integrity and honor

#### Initiative

We take initiative and act proactively whenever we conduct business

## A Message from the CEO

2014 was a milestone year for TRIiS. We celebrated the twentieth anniversary since its inception. It has been also eight years since our fresh start as a pure holding company with current management structure and corporate name. TRIiS has been steadily improved its performance ever since and in 2014 we surpassed our highest operating profit recorded in the previous year since shifting to a pure holding company in both standalone and consolidated basis. We have paid dividends for last four consecutive years. On top of that, we were proud to be able to pay a commemorative dividend of 12 yen per share this year.

When we turn our eyes to the world, we have seen torrent of globalization sweeping our globe as symbolized by the simultaneous terrorist attacks on the United States on September 11, 2001, the Collapse of Lehman Brothers on September 15, 2008 and the Great East Japan Earthquake on March 11, 2011 and following Fukushima Nuclear Disaster. The environment surrounding us has gone through demographical and geopolitical cataclysm. It substantiated my prognostication of "ushering in an era of paradigm shift."

Given such circumstances as a prerequisite, Abenomics or economic policies of Shinzo Abe

Administration was proved to be no stimulating effect on economy. It is true that weaker yen and higher stock price have advanced, but that is nothing to with his economic policies. What is worse, his monetary ease policy through old-fashioned quantitative easing and expansion of public investment or a dole-out policy sharpened bipolar division between the affluent and impoverished and introduced side effect of fiscal deterioration. Abenomics is not effective measures after all. The economic outlook for Japan will be grim.

In 2015, TRIiS Group will explore “a new paradigm” toward further leap in the world going through the process of paradigm shift. TRIiS’ corporate philosophy and management principles, which manifest our goals, have been and will be unwaveringly guiding us. At the same time we also need to be keenly conscious that we cannot overcome the limits of nature and wholeheartedly commit to respect the significance of coexisting with our mother earth with limited resources. “Conscious capitalism” one of new paradigms is emerged. But we chose not to pursue its path, instead being conscious of era of “paradigm shift” and aim to establish only one corporate value in the world with sharing our philosophy of “moderate corporate activities, that is to say, businesses pursuing a middle path between the extremes” with our stakeholders including community and global environment. We continue to proceed toward our goals of “Revolution and denial of preconceived idea,” and “Achieving sustainable cost advantage by innovation.” “We aim for a corporate group being a small, size-wise, yet top and shining in its industry with taking advantage of intellectual capital. Our vision remains intact.

TRIiS Group will execute the policies mentioned above. As for each strategic business unit, construction consultant business aiming to promote symbiotic relations with nature will step up our efforts to serve to promote environmental health of the surroundings. Fashion brand business will veer to “slow fashion.” It is a natural path leading to a solution to limited resources and harmonious coexistence with the earth. We will become a sustainable fashion brand not satisfying our vanity for a moment but respecting needs of our

planet for good, under the banner of “Let me be Me: Transcending my ego” as brand concept for CLATAHS and “Eternal Japanesque Modern Brand” for HAMANO.

TRIiS reported sales for fiscal year 2014 of 3,481 million yen, with operating profit of 105 million yen and net profit of 137 million yen. As for TRIiS fashion brand business, despite of significant increase in royalty income, deteriorating profits of brick and mortar business caused by decrease in sales led to an operating loss. On the other hand, construction consultant business secured operating profit despite the decreased sales. It could be said that our construction consultant business has been on the profitable growth track.

In fiscal year 2015, our fashion brand business will also be in pursuit of jointly achieving profitability and growth. I am also convinced expansion of trademark licensing business and promotion of selection and concentration strategy for distribution channel centering on e-commerce. Construction consultant strategic business unit will increase the number of personnel and enter into a new market.

We will make earnest efforts to be your safe and sound long-term investment through nurturing our Group companies as a pure holding company specialized in corporate rejuvenation.

Enhancement of corporate value is important for all of the stakeholders surrounding the TRIiS Group. I will make sure that all of management decisions are economically rational toward greater corporate value. In closing, I would like to I express my sincere appreciation for your continuing supports and patronage.

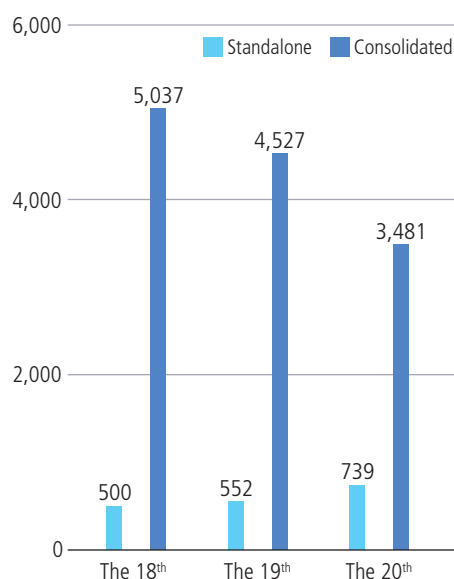


**Hitoshi Ikeda**

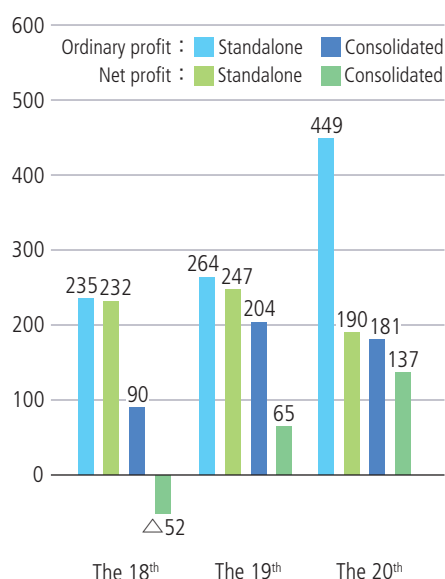
Representative Director and CEO  
TRIiS Inc.

# Financial Highlights

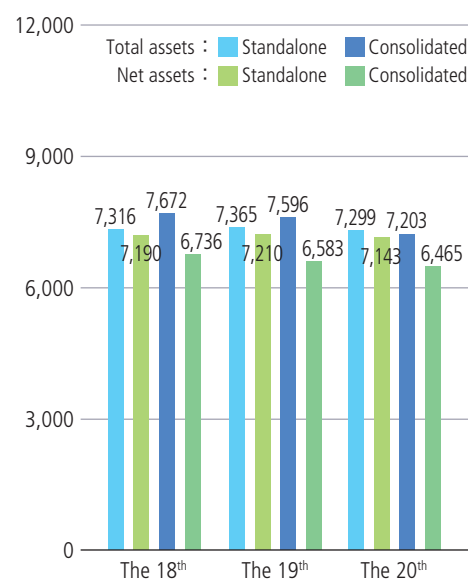
## Sales (Millions of yen)



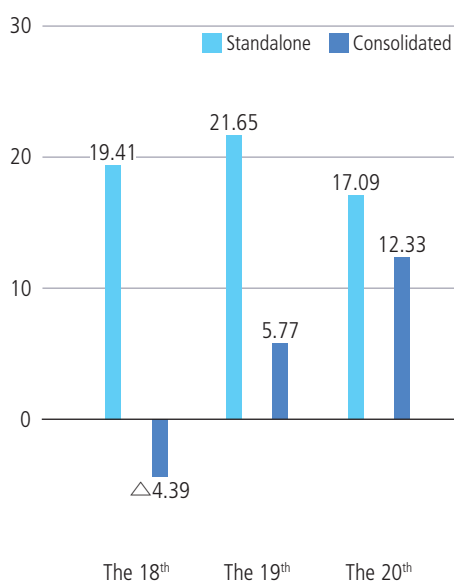
## Ordinary profit / Net profit (Millions of yen)



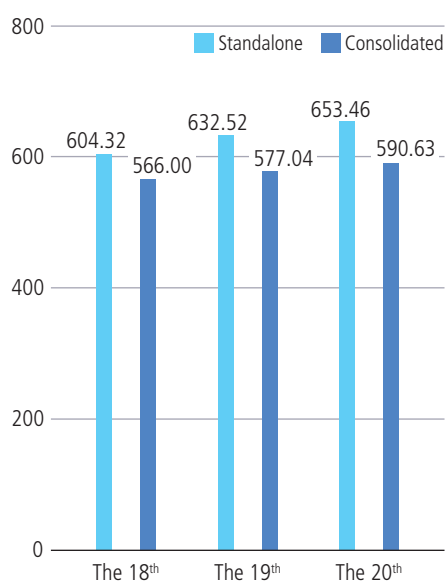
## Total assets / Net assets (Millions of yen)



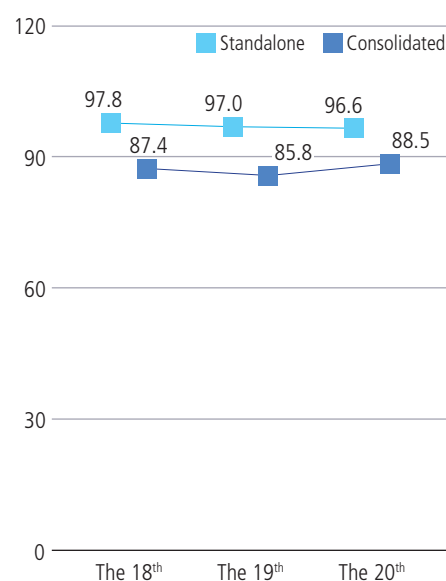
## Earnings per share (EPS) (Yen)



## Book-value per share (BPS) (Yen)



## Capital ratio (%)



Note: TRIiS effected a 10-for-1 stock split of its outstanding common stock on July 1, 2013.

## The 20<sup>th</sup> Shareholder Newsletter Financial Highlight

Consolidated sales decreased by 23.1 % from 4,527 million yen to 3,481 million yen. Ordinary profit, however, as a result of continued efforts to reduce cost of goods sold and selling, general and administrative expenses increased to 105 million yen (90 million yen in 2013) with operating profit of 181 million yen (204 million yen in 2013) and posted proceeds from selling investment securities. 2014

net profit was 137 million yen (65 million yen in the previous year.) Consolidated earnings per share (EPS) was 12.33 yen, while standalone EPS being 17.09 yen. Book-value per share (BPS) for consolidated and standalone were 590.63 yen and 653.46 yen respectively.

# Consolidated Financial Statements (Summary)

Consolidated Balance Sheet						(Thousands of yen)	
Item		Current term (as of Dec.31, 2014)	Previous term (as of Dec.31, 2013)	Item		Current term (as of Dec.31, 2014)	Previous term (as of Dec.31, 2013)
<b>Assets</b>				<b>Liabilities</b>			
Cash and deposits	2,376,039	2,273,552	Notes payable and accounts payable	113,224	175,275		
Notes receivable and accounts receivable	255,537	241,535	Deferred income tax liabilities	25,936	83,238		
Short-term marketable securities	104,361	104,310	Provision for loss on order received	919	7,108		
Merchandise and finished products	320,097	344,877	Provision for sales returns	5,007	7,724		
Work-in-progress	232,661	573,115	Advance received	284,766	435,754		
Raw materials and supplies	56,787	60,687	Others	241,906	237,363		
Deferred income tax assets	61,420	40,820	<b>Total current liabilities</b>	<b>671,760</b>	<b>946,464</b>		
Others	161,392	77,051	Asset retirement obligation	24,293	24,111		
Allowance for doubtful accounts	△ 284	△ 1,368	Others	41,632	42,441		
<b>Total current assets</b>	<b>3,568,013</b>	<b>3,714,581</b>	<b>Total fixed liabilities</b>	<b>65,925</b>	<b>66,552</b>		
Buildings and other structures	199,811	219,832	<b>Total liabilities</b>	<b>737,686</b>	<b>1,013,017</b>		
Land	809,621	814,007	<b>Net assets</b>				
Leased equipment under capital leases	—	2,718	Common stock	5,000,000	5,000,000		
Others	23,915	39,116	Additional paid-in capital	1,926,030	2,070,940		
<b>Total tangible fixed assets</b>	<b>1,033,348</b>	<b>1,075,675</b>	Retained earnings	△ 250,250	△ 274,968		
Goodwill	586,441	760,030	Treasury stock	△ 310,918	△ 291,115		
Software	17,054	26,759	<b>Total shareholders' equity</b>	<b>6,364,861</b>	<b>6,504,856</b>		
Others	32,133	30,851	Foreign currency translation adjustments	11,771	10,595		
<b>Total intangible fixed assets</b>	<b>635,629</b>	<b>817,641</b>	<b>Total accumulated other comprehensive income</b>	<b>11,771</b>	<b>10,595</b>		
Investment securities	1,787,700	1,787,700	Subscription rights to shares	88,741	68,158		
Deferred income tax assets	2,936	7,845	<b>Total net assets</b>	<b>6,465,374</b>	<b>6,583,610</b>		
Others	196,980	214,732	<b>Total liabilities and net assets</b>	<b>7,203,060</b>	<b>7,596,628</b>		
Allowance for doubtful accounts	△ 21,548	△ 21,548					
<b>Total Investments and other assets</b>	<b>1,966,069</b>	<b>1,988,730</b>					
<b>Total fixed assets</b>	<b>3,635,046</b>	<b>3,882,046</b>					
<b>Total assets</b>	<b>7,203,060</b>	<b>7,596,628</b>					

## Consolidated Balance Sheet

- (a) Notes receivable and accounts receivable of 225 million yen includes 153 million yen for Crearia, 4 million yen for Tokyo Blouse, 89 million yen for Hamano.
- (b) Merchandise and finished products of 320 million yen includes 94 million yen for Tokyo Blouse and 209 million yen for Hamano.

- (c) Work-in-progress of 232 million yen includes 225 million yen for Crearia and 5 million yen for Hamano.
- (d) Goodwill of 586 million yen includes 323 million yen for Crearia and 262 million yen for Hamano.
- (e) Notes payable and accounts payable 113 million yen includes 62 million yen for Crearia, 20 million yen for Tokyo Blouse and 21 million yen for Hamano.

# Consolidated Financial Statements (Summary)

Consolidated Income Statement			Consolidated Cash Flow Statement		
(Thousands of yen)			(Thousands of yen)		
Item	Current term (January 1, 2014 through December 31, 2014)	Previous term (January 1, 2013 through December 31, 2013)	Item	Current term (January 1, 2014 through December 31, 2014)	Previous term (January 1, 2013 through December 31, 2013)
Sales	3,481,785	4,527,600	Cash flows from operating activities	312,183	708,010
Cost of goods sold	2,080,699	2,794,935	Cash flows from investing activities	174,685	21,006
Gross profit	1,401,085	1,732,664	Cash flows from financing activities	△ 281,517	△ 266,449
Selling, general and administrative expenses	1,295,289	1,642,522	Effect of exchange rate changes on cash and cash equivalents	2,529	3,546
Operating profit	105,796	90,142	Exchange gain (loss) on cash and cash equivalents	207,881	466,112
Non-operating revenues	85,574	134,531	Cash and cash equivalents at beginning of year	2,277,863	1,811,750
Non-operating expenses	10,130	19,818	Cash and cash equivalents at end of year	2,485,745	2,277,863
Ordinary profit	181,239	204,855			
Extraordinary profit	11,501	—			
Extraordinary losses	14,107	36,828			
Income before income taxes	178,633	168,027			
Corporate income tax, etc.	41,004	102,078			
Income before minority interests	137,628	65,948			
Net profit	137,628	65,948			

## Consolidated Cash Flow Statement

Cash and cash equivalents at end of year from operating activities were increased 312 million yen. Cash and cash equivalents from investing activities were primarily of proceeds from withdrawal of time deposit (100 million yen) and proceeds from selling investment securities (116 million yen) and increased

174 million yen. Cash and cash equivalents from financing activities consist of dividend payments (107 million yen) and purchase of treasury stock (175 million yen) accrued expenses of 281 million. As a result, end of year cash and cash equivalents were 2,485 million yen.

## Consolidated Statement of Changes in Equity (January 1, 2014 through December 31, 2014)

(Thousands of yen)

	Shareholder's equity					Accumulated other comprehensive income		Subscription rights to shares	Total net assets
	Common stock	Additional paid-in capital	Retained earnings	Treasury stock	Total shareholders' equity	Foreign currency translation adjustments	Total accumulated other comprehensive income		
Balance at beginning of current period	5,000,000	2,070,940	△ 274,968	△ 291,115	6,504,856	10,595	10,595	68,158	6,583,610
Changes of items during the period									
Dividends from surplus			△ 112,911		△ 112,911				△ 112,911
Net profit			137,628		137,628				137,628
Purchase of treasury stock				△ 175,184	△ 175,184				△ 175,184
Disposal of treasury stock		△ 2,710		13,181	10,471				10,471
Retirement of treasury stock		△ 142,200		142,200					—
Net changes of items other than shareholder's equity						1,175	1,175	20,583	21,758
Total changes of items during the period	—	△ 144,910	24,717	△ 19,802	△ 139,995	1,175	1,175	20,583	△ 118,236
Balance at end of current period	5,000,000	1,926,030	△ 250,250	△ 310,918	6,364,861	11,771	11,771	88,741	6,465,374

### Business Plans

TRiS business is, as a pure holding company, managing and controlling its group companies comprising its business portfolio. The business domains our business portfolios belonging to is extremely competitive, saturated, so-called, once-thriving industry. That is why it is important to survive in those existing markets at first. It is imperative to establish the cost advantage through innovation to that end. The first step is to fix selling, general and administrative expenses and appropriate human resources would be covered by sales in the shrinking existing markets then reducing the cost of goods sold to secure gross profit.

Our task is, of course, to improve performance of existing two business units. But we need to acquire a few more businesses to be a corporate group unaffected by business fluctuation. To sum up our important strategy is simultaneous pursuit of further restructuring of existing businesses and acquisition of new businesses. We are searching for companies with lower operating and financial leverage, and belonging to other industries than existing ones.

### Management Policies

TRiS' core operations are construction consulting services and fashion brand business. Crearia, which is conducting construction consultant business, has been dedicated to social infrastructure development related rivers ever since its inception. Crearia will respond to ever-changing social needs through utilizing accumulated know-how and improving technical competence specialized in water. Crearia evolves into a company, which tackles proactively challenges of conservation and regeneration through paying attentions to peripherals of existing domains and upper stream ones. Crearia aims to further contribute to profits of the TRiS group while growing into a company pursuing customer satisfaction with unique *raison d'être* and higher technology. As for another core operation, namely fashion brand business, Tokyo Blouse Inc. will improve its performance through deploying unique merchandising strategy of perennial line primarily targeting to existing customers while introduced CLATHAS Premium pursuing license business expansion. Hamano Inc. continues to manufacture high quality "made-in-Japan" products through comprehensive flow production system at its own factory. TRiS International Inc. strategically narrows its sales channels down to online one. Selective Inc. enhances its e-commerce operation of our fashion brand business and advances preparation for English-language e-commerce site for global customers while expanding its product lines toward profit maximization.

## Dividend Policy & Historical Share Price

### Dividend Policy

TRiS management considers returning profits to shareholders as one of its important tasks. We make balanced decisions regarding our income to strategically retain earnings for further expansion of operations and reinforcement of business infrastructure. Based on the above, TRiS has elected properly to buyback shares and retire them (treasury stock.) In 2014, we decided to offer an ordinary dividend of 10 yen per share and a commemorative dividend of two yen per share to celebrate our 20th anniversary from our inception and to show our sincere appreciation for our stakeholders' loyal patronage after carefully considering the 2015 outlook and 2014 financial results. In sum, TRiS paid year-end dividends of 12 yen per share this year.

	The 16 <sup>th</sup>	The 17 <sup>th</sup>	The 18 <sup>th</sup>	The 19 <sup>th</sup>	The 20 <sup>th</sup>
Total dividend payment (Million yen)	0	120	118	112	<b>129</b>
Dividend per share (yen)	0	100	100	10	<b>12</b>

Note: TRiS effected a 10-for-1 stock split of its outstanding common stock and changed the number of shares constituting unit of stock from 10 to 100 on July 1, 2013.

### Historical Share Price

Highest and lowest stock price during the last five years

Disclosure	The 16 <sup>th</sup>	The 17 <sup>th</sup>	The 18 <sup>th</sup>	The 19 <sup>th</sup>	The 20 <sup>th</sup>
Account closing date	December 2010	December 2011	December 2012	December 2013	December 2014
Highest (yen)	2,150	2,050	2,045	4,000* <sup>416</sup>	514
Lowest (yen)	690	1,140	1,220	1,742* <sup>246</sup>	211

Note: 1) Highest and Lowest stock prices recorded after October 12, 2011 on the Osaka Securities Exchange (JASDAQ) Growth. Highest and lowest recorded after July 16, 2013 recorded at Tokyo Stock Exchange (JASDAQ) Standard. Before then TRiS was listed on Osaka Securities Exchange (Hercules Market)

2) TRiS effected a 10-for-1 stock split of its outstanding common stock and changed the number of shares constituting unit of stock from 10 to 100 on July 1, 2013.

\* The highest and lowest stock price are adjusted to account for stock split after the date of right allotment.

Highest and lowest stock price during the last 6 months

Month	July	August	September	October	November	December
Highest (yen)	383	287	289	290	309	514
Lowest (yen)	235	240	262	264	271	301



## Shareholder Benefit

TRIIS introduced shareholder benefit program in order to show its appreciation for its shareholders' trust and loyalty and to offer opportunities of utilizing TRIIS services to wider audiences.

Please take advantage of this opportunity.

### ~ The 20th Shareholder Benefit Program ~

#### A. Shareholder discount: A thousand yen off ticket

Shareholders who own more than 100 shares (1unit) and recorded in the shareholder register as of December 31, 2014 are entitled to use this ticket.

This ticket can be used only ONCE when you purchase TRIIS group companies' product at the following store.

Used by December 31, 2015

Used at CLATHAS Omote Sando, CLATHAS Official Online Shop, Hamano Official Online Shop



1000 yen off shareholder benefit ticket

#### B. Shareholder Discount: Discount card for holders of 5,000 or more shares

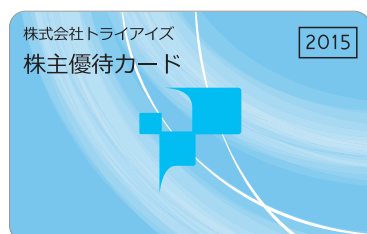
Shareholders who own more than 5000 shares and recorded in the shareholder register as of December 31, 2014 are entitled to use this card.

This card can be used as often as you wish when you purchase TRIIS group companies' all regularly priced products at the following store.

Used by December 31, 2015

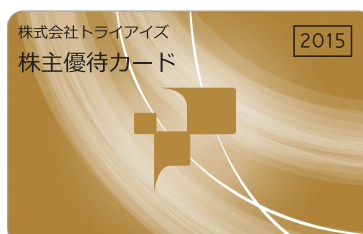
Used at CLATHAS Omote Sando, CLATHAS Official Online Shop, Hamano Official Online Shop

For holders of 5,000 to 10,000 shares



30% off shareholder benefit card

For holders of more than 10, 000shares

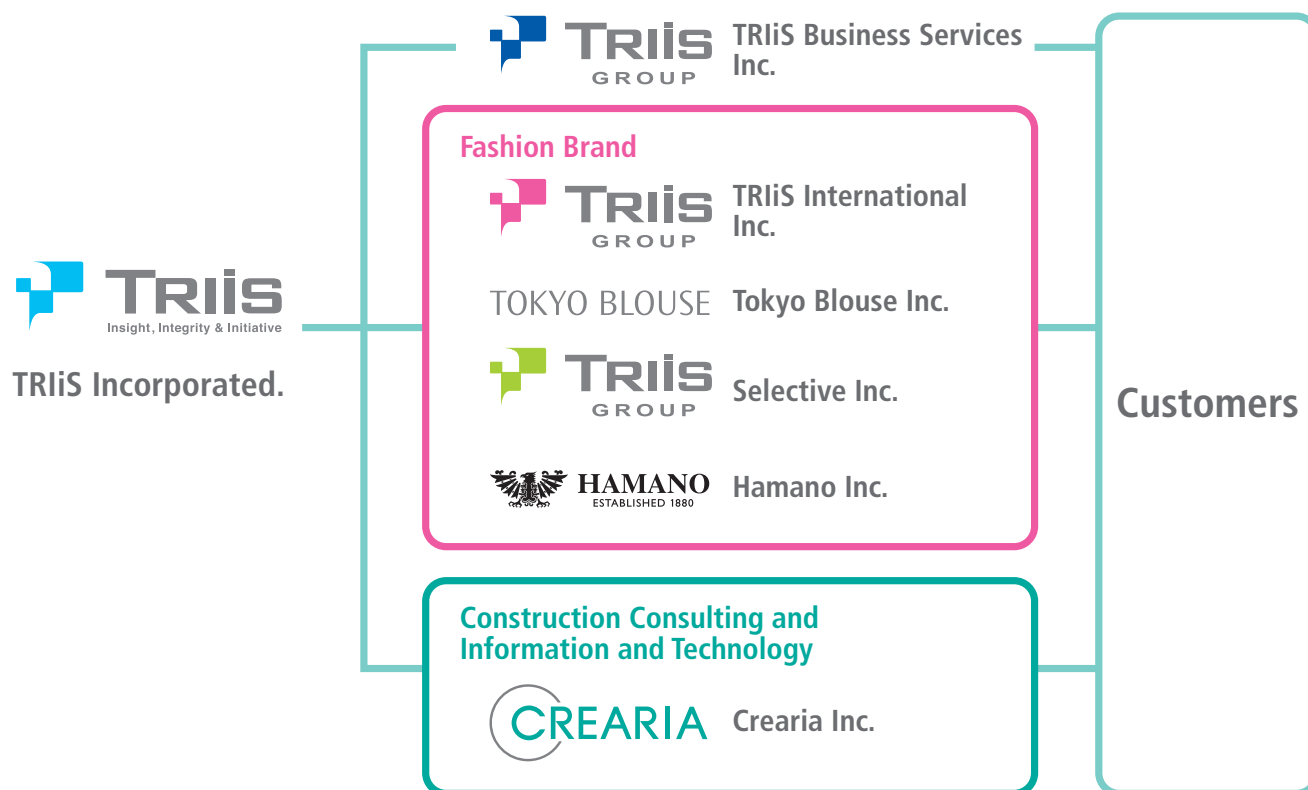


40% off shareholder benefit card

Please visit the shareholder benefit page of our website at <http://www.triis.co.jp/ir/stockholder/> for further information.

## TRiS Business Structure

TRiS Business Structure is as follows:



## Trademark Licensing Business

TRiS Inc. owns the trademarks including, among others, CLATHAS registered trademarks, the names of our fashion brand business and construction consulting business i.e. our evolving two strategic business units (SBUs), the corporate symbols, and other registered brand trademarks. TRiS, as a strategic licensor, shares our views on the sphere of each brand with the licensees and enhance long-term business relationships together with them.

### Primary TRiS Trademarks



Fashion brand CLATHAS





Hamano Inc.

 <p><b>TRIIS International Inc.</b></p>	<p><b>Company Outline</b></p> <p>Address: 9F-2, 318, Songjiang Rd., Zhongshan Dist., Taipei City 104, Taiwan URL: <a href="http://www.triis.co.jp/tw/">http://www.triis.co.jp/tw/</a> Date of establishment: 1990 Representative: Representative Director, President Yukiko Sato Paid-in capital: 35 million NTD Principal business: Overseas strategic office in Taiwan for TRIIS group fashion brand business portfolio</p>	 <p><b>Yukiko Sato</b> Representative Director and CEO</p>
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### Consolidating a foothold for building globally recognized “Japanesque Modern” brand

TRIIS International Inc. continues to pursue its globalization through various paths including launching English language version of our e-commerce site to reach global customers wider and deeper.

 <p><b>TRIIS Business Services Inc.</b></p>	<p><b>Company Outline</b></p> <p>Address: 8-4-1, Toshima, Kita-ku, Tokyo 114-0033 URL: <a href="http://www.triis-bs.co.jp/">http://www.triis-bs.co.jp/</a> Date of establishment: 2010 Representative: Representative Director, President Katsunori Kuwajima Paid-in capital: 50 million yen Principal business: Controlling administrative works of the TRIIS group companies</p>	 <p><b>Katsunori Kuwajima</b> Representative Director and CEO</p>
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### Assuming an important role of a flagship company of the TRIIS Group

TRIIS Business Services Inc. is a company that performs focused administration function of the TRIIS group companies. Delivering services to the employees of the TRIIS Group companies is, of course, our important task. At the same time, TRIIS Business Services Inc. has another important function as a flagship company of the TRIIS group; specifically a. enhancing the efficacy of TRIIS Group as a whole, b. workflow improvement, c. restructuring and streamlining of management structure and organization, d. further permeation of TRIIS Management Principles and Corporate Philosophy and Group Goals, and e. compliance enhancement. Each one of us works vigorously and sincerely with a sense of common purpose to lead the TRIIS Group toward sustainable corporate value enhancement even in the tense business environment through further strengthening the organization.



**Selective Inc.**

### Company Outline

Address: 8-4-1, Toshima, Kita-ku, Tokyo 114-0033

URL: CLATHAS Official Online Shop <http://clathas-online.com/>

Hamano Official Online Shop <http://shop.hamanobag.com/>

Date of establishment: 2010

Representative: Representative Director, President Takanori Kajiwara

Paid-in capital: 50 million yen

Principal business: Mail-order business through Internet, Internet shopping malls and Internet sites operation



**Takanori Kajiwara**  
Representative Director, President

## Taking on challenges of pursuing the infinite possibilities of e-commerce

The environment surrounding the competitive e-commerce industry has gone through a major change again in 2014 including further thriving of online malls, deployment of omni-channel approach, radical change of channels to attract customers and soaring distribution costs. Amidst such an environment, e-commerce business of TRIIS group gets back to basics and renews its differentiation strategies. Internet advertising technology, for example, which has been upgraded its features constantly does not lead to increased sales of small-size EC sites in the market where high-end merchandize has flooded. That is why we rethink our method to attract customers while maintaining its course toward pursuing higher-quality integrated process to connect with online customers at brick-and-mortar store and vice versa (bricks and clicks.) We continue to take on challenges of pursuing infinite possibilities of e-commerce to further enhance brand value of TRIIS group.

**TOKYO BLOUSE**

**Tokyo Blouse  
Inc.**

### Company Outline

Address: 8-4-1, Toshima, Kita-ku, Tokyo 114-0033

URL: <http://www.tokyo-blouse.co.jp/>

<http://www.clathas.co.jp/> (CLATHAS brand site)

Date of establishment: 1950

Representative: Representative Director, President Yukiko Sato

Paid-in capital: 100 million yen

Principal business: Design, manufacture and sale of clothes and accessories centering on CLATHAS



**Yukiko Sato**  
Representative Director, President

## CLATHAS PREMIUM chose the path toward "slow fashion"

Brand CLATHAS sends our messages to promote "slow fashion" way of thinking with brand concept of "Let me be ME – Shedding my fictional self." CLATHAS BASICS, on the other hand, offers products to customers including loyal CLATHAS fans.



CLATHAS Omote Sandō



**Hamano Inc.**

### Company Outline

Address: 8-4-1, Toshima, Kita-ku, Tokyo 114-0033,  
Factory: 3036 Shiono, Miyota-machi, Kitasaku-gun, Nagano 389-0201  
URL: <http://shop.hamano-bag.com/>  
Date of establishment: 1880  
Representative: Representative Director, President Yukiko Sato  
Paid-in capital: 15 million yen  
Principal business: Design, manufacture, wholesale, sale of handbags  
and other leather products



**Yukiko Sato**  
Representative Director, President

## Celebrating the 135th anniversary since the inception

HAMANO is going to celebrate the 135th anniversary since its inception in 2015. Hamano continues to pursue evolution toward eternal brand inspiring woman to unwaveringly search for her true self with upholding the brand concept of "Eternal Japanese Modern Brand." HAMANO's time-honored craftsmanship will breathe life into a bag reproduced from a bag treasured at our gallery since 1970s in commemoration of 135th anniversary. I am convinced that our highest quality will mesmerize you.



135th Anniversary Model



**Crearia Inc.**

### Company Outline

Address: 8-4-1, Toshima, Kita-ku, Tokyo 114-0003  
URL: <http://www.crearia.co.jp/>  
Date of establishment: 1965  
Representative: Representative Director, President Hitoshi Ikeda  
Paid-in capital: 100 million yen  
Principal business: Comprehensive construction consulting  
(Surveying, planning, design, administration)



**Hitoshi Ikeda**  
Representative Director, President

## Becoming a company to proactively tackle challenges of environment conservation and regeneration

Disaster-prone Japan faces grave and immediate issues of renewal/rebuilding/refurbishing of timeworn building and constructions and effective use of existing stock as social capital concentratedly created during the rapid economic growth period has become obsolete. At the same time environmental challenges including global warming have become intense and need to be tackled by environmental conservation and realization of the society that promotes recycling. Crearia Inc. has been involved in development of social capital related to river since its inception. We continue to respond to ever-changing social needs by making the best use of accumulated know-how while constantly upgrading our technology specialized in water. Crearia evolves into a company, which tackle proactively challenges of conservation and regeneration through paying attentions to peripherals of existing domains and upper stream ones. We aim to become a small, size-wise, but a company pursuing customer satisfaction with unique raison d'être and higher technology.

# Corporate Profile/Stock Information

## Corporate Profile

(as of December 31, 2014)

<b>Company name:</b>	TRiS Incorporated
<b>Head office:</b>	New Otani Garden Court 8F, 4-1, Kioi-Cho, Chiyoda-ku, Tokyo 102-8578
<b>Date of establishment:</b>	March 16, 1995
<b>Paid-in capital:</b>	5,000 million yen
<b>Number of employees: (Consolidated)</b>	126 Permanent 82    Contingent 44 (Contingent staff includes contract employees, temporary, part-time workers)
<b>Principal business:</b>	Control and management of group companies as a pure holding company

## Board of Directors

(as of March 27, 2015)

<b>Representative Director and CEO</b>	Hitoshi Ikeda
<b>Representative Director and COO</b>	Yukiko Sato
<b>Directors</b>	Takanori Kajiwara Katsunori Kuwajim
<b>Corporate Auditors</b>	Akihiko Shimomura Masami Kise Toshiyuki Nishimura

## TRiS Group Companies

(as of December 31, 2014)

TRiS International Inc.
TRiS Business Services Inc.
Selective Inc.
Tokyo Blouse Inc.
Hamano Inc.
Crearia Inc.

## Stock Information

(as of December 31, 2014)

<b>Total number of authorized shares</b>	47,000,000 shares
<b>Total number of shares issued and outstanding</b>	12,000,000 shares
<b>Number of shareholders</b>	21,423

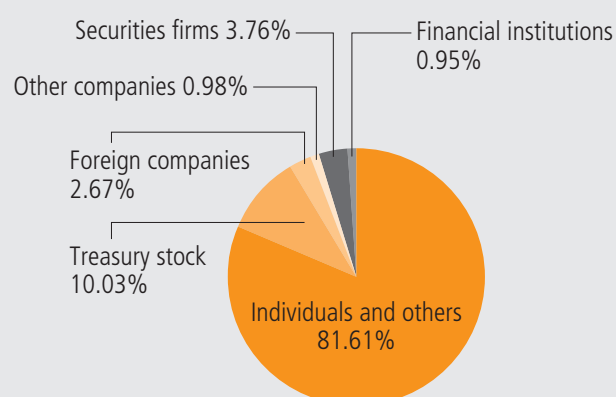
### Major 10 shareholders

Name	Shares Held	% Total Shares Held
Hitoshi Ikeda	275,950	2.55
Bank Julius Bear & Co.Ltd. Singapore CLIENTS (Standing proxy: Bank of Mitsubishi-Tokyo UFJ)	213,860	1.98
Masato Takamura President, SBI Securities Co., Ltd.	181,700	1.68
Michio Matsui President & CEO Matsui Securities Co., Ltd.	145,000	1.34
Yukiko Sato	122,400	1.13
Eizo Kobayashi President Japan Securities Finance Co., Ltd.	114,500	1.06
Toyoharu Shimizu	111,000	1.02
Katsuhiro Akane	100,000	0.92
Yoshinori Takebayasi	100,000	0.92
Takanori Kajiwara	96,700	0.89

Note: Percentage of total shares held is calculated after subtracting number of treasury stock (1,203,690 shares.)

## Breakdown of shareholding by investor type

(as of December 31, 2014)



## Shareholder Information

<b>Business year:</b>	January 1 through December 31
<b>General meeting of shareholders:</b>	Every year in March
<b>Record date:</b>	Every year on December 31
<b>Year-end dividend record date:</b>	December 31
<b>Interim dividend record date:</b>	June 30
<b>Public notice:</b>	TRIIS adopts the electronic public of notice system. Our public notice is posted on the public notice page of TRIIS website at <a href="http://www.triis.co.jp">http://www.triis.co.jp</a> . In cases where electronic public notice is not available due to unavoidable reasons, they will be published in the Nikkei Shimbun.
<b>Transfer agent:</b>	Mitsubishi UFJ Trust and Banking Corporation
<b>Transfer agent contact office:</b>	Stock Transfer Agency Department, Mitsubishi UFJ Trust and Banking Corporation 7-10-11, Higashisuna, Koto-ku, Tokyo 137-8081 Telephone Center Tel: 0120-232-711(Toll-free telephone number is available only in Japan)

※Telephone center is available 24 hours for requesting various forms such as change of address, dividend transfer, request for purchase or sale of shares, and inheritance procedure.  
TEL: 0120-244-479 (Toll-free automated phone system is available only in Japan)

For further information regarding the 20<sup>th</sup> general meeting of shareholders held on March 27, 2015, including voting results, please see our homepage at <http://www.triis.co.jp/>



**TRIIS**

Insight, Integrity & Initiative

TRIIS corporate symbol was created by a world-renowned designer Mr. Masanori Shinozuka who also designed the logo of Nagano Winter Olympic Game in 1998. His superb design sense produced visionary symbol of TRIIS that emblemizes our corporate philosophy consisting of three elements.



TOKYO BLOUSE



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